

# **KISUMU WATER AND SANITATION COMPANY LIMITED**



**KIWASCO HEADQUARTERS, TOM MBOYA ESTATE,  
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KISUMU  
[info@kiwasco.co.ke](mailto:info@kiwasco.co.ke)**

## **REGISTRATION DOCUMENT FOR PROVISION OF STAFF TRAINING AND CAPACITY BUILDING SERVICES**

**TENDER NUMBER: KWSC/27/2026 – 2027**

**REGISTRATION FOR PROVISION  
OF STAFF TRAINING AND  
CAPACITY BUILDING  
SERVICES**

**JULY 2026**

**Invitation for Pre-qualification No.** : KWSC/27/2026-2027

**Contract Name** : Provision of Staff Training and Capacity Building Services

**Procuring Entity** : Kisumu Water and Sanitation Company Ltd

**Issued on** : 24<sup>th</sup> July 2026

## INVITATION TO APPLY FOR REGISTRATION

**Name of Contract:** Provision of Staff Training and Capacity Building Services

**Contract No:** KWSC/27/2026-2027

**Prequalification Reference No.:** KWSC/27/2026-2027

1. **Kisumu Water and Sanitation Company Limited (KIWASCO)** intends to register Suppliers for Provision of Staff Training and Capacity Building Services
2. It is expected that the Invitation to Tender will be made from the month of October 2026. Tendering will be conducted through National Competitive Tendering (Request for Quotation) procedures using a standardized tender document and will be open to all applicants who will have been successfully registered after this process.
3. Qualified and interested applicants may obtain further information and inspect the Registration Document during office hours i.e **from 8.00hrs to 1700 hrs.** at the address given below.

**Kisumu Water and Sanitation Company Limited  
KIWASCO Headquarters,  
Tom Mboya Estate, along Nyerere Road  
P.O Box 3210 – 40100  
Kisumu**

4. A complete set of Registration Document in English may be electronically obtained from KIWASCO website [www.kiwasco.co.ke](http://www.kiwasco.co.ke) or from the Public Procurement Information Portal's website <https://tenders.go.ke> **free of charge.**
5. Registration Document may be viewed and downloaded for free from the website [www.kiwasco.co.ke](http://www.kiwasco.co.ke) or from the Public Procurement Information Portal's website <https://tenders.go.ke>. Applicants who download the registration Document must forward their particulars immediately to [procurement@kiwasco.co.ke](mailto:procurement@kiwasco.co.ke) for registration purposes and to facilitate any further clarification or addendum.
6. Applications for registration should be submitted by postal service, or hand/courier delivery, clearly marked envelopes and delivered to the address given below **by 11.00am on the 7<sup>th</sup> day of August 2026.**
7. Late applications will not be opened on the above date but will be scheduled to be opened at a later date as will be determined by KIWASCO and in line with the requirements of continuous supplier registration. Further, this registration document will remain in KIWASCO website up to July 2028 for any other service provider who may be interested in applying. KIWASCO will be receiving and evaluating such bids and updating the suppliers register after every six months as required by law.
8. Address where to submit Applications

**The Managing Director  
Kisumu Water and Sanitation Company Limited  
KIWASCO Headquarters,  
Tom Mboya Estate, along Nyerere Road  
P.O Box 3210 – 40100  
Kisumu**

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## **PART 1 - APPLICATION PROCEDURES**

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## SECTION I - INSTRUCTIONS TO APPLICANTS (ITA)

### A. General

#### 1 Scope of Application

1.1 The name of the Procuring Entity inviting for applications is defined in the **PDS**. The particular type of contract (works, goods or Non-Consulting Services required) and its name and description of the contract(s) and its reference number are defined in the **PDS**. If the scope of contract so defined is in multiple contracts, it will be specified in the **PDS** if prequalification will be based on individual contracts or multiple contracts. The Full scope of Works or Goods or Non-Consulting Services are described in Section V (Scope of Works or goods contract).

2 **Source of Funds** to be specified in the PDS, if deemed necessary.

#### 3 Fraud and Corruption

3.1 The Government of Kenya requires compliance with its Anti-Corruption laws and its prevailing sanctions policies and procedures.

3.2 In further pursuance of this policy, Applicants shall permit and shall cause their agents (where declared or not), subcontractors, sub consultants, service providers, suppliers, and their personnel, to permit the Public Procurement Regulatory Authority (PPRA) to inspect all accounts, records and other documents relating to any initial selection process, prequalification process, tender submission (in case prequalified), proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the PPRA.

#### 4 Collusive practices

4.1 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any applicant found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, applicants shall be required to complete and sign a Certificate of Independent Tender Determination" annexed to the Form of applicant.

#### 5 Eligible Applicants

5.1 Applicants shall meet the eligibility criteria as per this ITA and ITA 5.1 and 5.2. An Applicant may be a firm that is a private entity, a state-owned enterprise or institution subject to ITA 5.9 or any combination of such entities in the form of a joint venture ("JV") under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the prequalification process, tendering (in the event the JV submits a Tender) and during contract execution (in the event the JV is awarded the Contract). Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be specified in the PDS.

5.2 Public Officers of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse, their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible to be prequalified. Public Officers with such relatives are also not allowed to participate in any procurement proceedings.

5.3 A firm may apply for prequalification both individually, and as part of a joint venture, or participate as a subcontractor. If prequalified, it will not be permitted to tender for the same contract both as an individual firm and as a part of the joint venture or as a subcontractor. However, a firm may participate as a subcontractor in more than one Tender, but only in that capacity. Tenders submitted in violation of this procedure will be rejected.

5.4 A firm and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that firm) may submit its application for prequalification either individually, as joint venture or as a subcontractor among them for the same contract. However, if prequalified, only one prequalified Applicant will be allowed to tender for the. All Tenders submitted in violation of this procedure will be rejected.

5.5 An Applicant may have the nationality of any country, subject to the restrictions pursuant to ITA 5.1 and 5.2. An Applicant shall be deemed to have the nationality of a country if the Applicant is constituted, incorporated

or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. sub-contractors or suppliers for any part of the Contract including related Non-Consulting Services.

- 5.6 Applicants shall not have a conflict of interest. Applicants shall be considered to have a conflict of interest, if they, or any of their affiliates, participated as a consultant in the preparation of the design or technical specifications or have been hired or proposed to be hired by the Procuring Entity as Engineer for contract implementation of the contract(s) that are the subject of this prequalification. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with a professional staff of the Procuring Entity who:
- a are directly or indirectly involved in the preparation of the prequalification Document or Invitation to Tender (ITT), Document or specifications of the Contract, and/or the Tender evaluation process of such Contract; or
  - b would be involved in the implementation or supervision of such Contract, unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the prequalification, ITT process and execution of the Contract.
- 5.7 An Applicant that has been debarred shall be ineligible to be initially selected for, prequalified for, tender for, propose for, or be awarded a contract during such period of time as the PPRA shall have determined. The list of debarred firms and individuals is available at [www.ppra.go.ke](http://www.ppra.go.ke)
- 5.8 Applicants that are state-owned enterprise or institutions in Kenya may be eligible to prequalify, compete and be awarded a Contract(s) only if they can establish, in a manner acceptable to the Procuring Entity, that they (i) are legally and financially autonomous (ii) operate under commercial law, and (iii) are not under supervision of any public entity.
- 5.9 An Applicant shall not be under sanction of debarment from Tendering by the PPRA as the result of the execution of a Tender/Proposal–Securing Declaration.
- 5.10 An Applicant that is a Kenyan firm or citizen shall provide evidence of having fulfilled his/her tax obligations by producing a current tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority.
- 5.11 An Applicant shall provide any other such documentary evidence of eligibility satisfactory to the Procuring Entity, as the Procuring Entity shall reasonably request.

## **6 Eligibility**

- 6.1 Firms and individuals may be ineligible if they are nationals of ineligible countries as indicated herein. The countries, persons or entities are ineligible if:
- a. As a matter of law or official regulations, Kenya prohibits commercial relations with that country, or
  - b. By an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or Non- Consulting Services from that country, or any payments to any country, person, or entity in that country.
- 6.2 When the Works, supply of Goods or provision of non-consulting services are implemented a cross jurisdictional boundary (and more than one country is a Procuring Entity, and is involved in the procurement), then exclusion of a firm or individual on the basis of ITA 5.1 (a) above by any country may be applied to that procurement across other countries involved, if the Procuring Entities involved in the procurement so agree.
- 6.3 Any goods, works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human beings and to the environment shall not be eligible for procurement.

## **B. Contents of the Prequalification Documents**

### **7 Sections of Prequalification Document**

- 7.1 This Prequalification Document consists of parts 1 and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with IT A8.

## **PART 1 - Prequalification Procedures**

- i) Section I- Instructions to Applicants (ITA)
- ii) Section II - Prequalification Data Sheet (PDS)
- iii) Section III - Qualification Criteria and Requirements
- iv) Section IV- Application Forms

## **PART 2 - Works, Goods, or Non-Consulting Services Requirements**

- i) Section VII- Scope of Works, Goods, or Non-Consulting Services

7.2 Unless obtained directly from the Procuring Entity, the Procuring Entity accepts no responsibility for the completeness of the document, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Prequalification Document in accordance with ITA 8. In case of any discrepancies, documents issued directly by the Procuring Entity shall prevail.

7.3 The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Document and to furnish with its Application all information or documentation as is required by the Prequalification Document.

## **8 Clarification of Prequalification Documents, site visit(s) and Pre-Application Meeting**

8.1 An Applicant requiring any clarification of the Prequalification Document shall contact the Procuring Entity in writing at the Procuring Entity's address indicated in the **PDS**. The Procuring Entity will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Procuring Entity shall forward a copy of its response to all prospective Applicants who have obtained the Prequalification Document directly from the Procuring Entity, including a description of the inquiry but without identifying its source. If so indicated in the **PDS**, the Procuring Entity shall also promptly publish its response at the webpage identified in the **PDS**. Should the Procuring Entity deem it necessary to amend the Prequalification Document as a result of a clarification, it shall do so following the procedure under ITA 8. And in accordance with the provisions of ITA 17.2.

8.2 The Applicant, at the Applicant's own responsibility and risk, is encouraged to visit and examine and inspect the Site of the required contracts and obtain all information that may be necessary for preparing the application. The costs of visiting the Site shall be at the Applicant's own expense. The Procuring Entity shall specify in the **PDS** if a pre-application meeting will be held, when and where. The Procuring Entity shall also specify in the **PDS** if a pre-arranged Site visit will be held and when. The Applicant's designated representative is invited to attend a pre- application meeting and a pre-arranged site visit. The purpose of the meetings will be to clarify issues and to answer questions on any matter that may be raised at that stage.

8.3 The Applicant is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **PDS** before the submission date of applications.

8.4 Minutes of a pre-arranged site visit and those of the pre-application meeting, if applicable, including the text of the questions asked by Applicants and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Applicants who have acquired the prequalification documents. Minutes shall not identify the source of the questions asked.

8.5 The Procuring Entity shall also promptly publish anonymized (*no names*) Minutes of the pre-arranged site visit and those of the pre-proposal meeting at the web page identified **in the PDS**. Any modification to the Prequalification Documents that may become necessary as a result of the pre-arranged site visit and those of the pre-application meeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to PDS 8 and not through the minutes of the pre-application meeting. Non-attendance at the pre-arranged site visit and the pre-tender meeting will not be a cause for disqualification of a Tenderer.

## **9 Amendment of Prequalification Document**

9.1 At any time prior to the deadline for submission of Applications, the Procuring Entity may amend the Prequalification Document by issuing an Addendum.

9.2 Any Addendum issued shall be part of the Prequalification Document and shall be communicated in writing to all Applicants who have obtained the Prequalification Document from the Procuring Entity. The Procuring Entity shall promptly publish the Addendum at the Procuring Entity's webpage identified in the PDS.

- 9.3 To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Procuring Entity may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 17.2.

## **C. Preparation of Applications**

### **10 Cost of Applications**

- 10.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Procuring Entity will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.

### **11 Language of Application**

- 11.1 The Application as well as all correspondence and documents relating to the prequalification exchanged by the Applicant and the Procuring Entity, shall be written in English Language. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the English language, in which case, for purposes of interpretation of the Application, the translation shall govern.

### **12 Documents Comprising the Application**

- 12.1 The Application shall comprise the following:
- a. Application Submission Letter, in accordance with ITA 13.1;
  - b. Eligibility: documentary evidence establishing the Applicant's eligibility, in accordance with ITA 14.1;
  - c. Qualifications: documentary evidence establishing the Applicant's qualifications, in accordance with ITA 15; and
  - d. Any other document required as specified in the PDS.
- 12.2 The Applicant shall furnish information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Application.

### **13 Application Submission Letter**

- 13.1 The Applicant shall complete an Application Submission Letter as provided in Section IV (Application Forms). This Letter must be completed without any alteration to its format.

### **14 Documents Establishing the Eligibility of the Applicant**

- 14.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Forms ELI (eligibility) 1.1 and 1.2, included in Section IV (Application Forms).

### **15 Documents Establishing the Qualifications of the Applicant**

- 15.1 To establish its qualifications to perform the contract(s) in accordance with Section III, Qualification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Information Sheets included in Section IV (Application Forms).
- 15.2 Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
- a For construction turnover or financial data required for each Year-Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted).
  - b Value of single Contract-Exchange rate prevailing on the date of the contract.
- 15.3 Exchange rates shall be taken from the publicly available source identified in the PDS. Any error in determining the exchange rates in the Application may be corrected by the Procuring Entity.
- 15.4 Applicants shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a particular contractor or group of contractors qualifies for a margin of preference. Further the information will enable the Procuring Entity identify any actual or potential conflict of interest in relation to the



procurement and/or contract management processes, or a possibility of collusion between Applicants, and thereby help to prevent any corrupt influence in relation to the procurement processor contract management.

- 15.5 The purpose of the information described in ITT 6.2 above overrides any claims to confidentiality which an Applicant may have. There can be no circumstances in which it would be justified for an Applicant to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the Procuring Entity as a justification for an Applicant's failure to disclose, or failure to provide required information on its ownership and control.
- 15.6 The Applicant shall provide further documentary proof, information or authorizations that the Procuring Entity may request in relation to ownership and control which information on any changes to the information which was provided by the Applicant under ITT 6.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.
- 15.7 All information provided by the Applicant pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Applicant shall warrant that the information submitted is complete, current and accurate as at the date of submission to the Procuring Entity.
- 15.8 If an Applicant fails to submit the information required by these requirements, its application will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by an Applicant pursuant to these requirements, then the application will be rejected.
- 15.9 If information submitted by an Applicant pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the Applicant in relation to the procurement or contract management process, then:
- If the procurement process is still ongoing, the Applicant will be disqualified from the procurement process,
  - If the contract has been awarded to that Applicant, the contract award will be set aside,
- 15.10 the Applicant will be referred to the relevant law enforcement authorities for investigation of whether the Applicant or any other persons have committed any criminal offence.
- 15.11 If an Applicant submits information pursuant to these requirements that is incomplete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 6.7 will ensue unless the Applicant can show to the reasonable satisfaction of the Procuring Entity that any such act was not material, or was due to genuine error which was not attributable to the intentional act, negligence or recklessness of the Applicant.

## **16 Signing of the Application and Number of Copies**

- 16.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 11 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized signatories.
- 16.2 The Applicant shall submit copies of the signed original Application, in the number specified in the PDS, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

## **D. Submission of Applications**

### **17 Sealing and Marking of Applications**

- 17.1 The Applicant shall enclose the original and the copies of the Application in a sealed envelope that shall:
- Bear the name and address of the Applicant;
  - Be addressed to the Procuring Entity, in accordance with ITA 17.1; and
  - Bear the specific identification of this prequalification process indicated in the PDS 1.1.
- 17.2 The Procuring Entity will accept no responsibility for not processing any envelope that was not identified as

required in ITA 16.1 above.

## **18 Deadline for Submission of Applications**

**18.1** Applicants may either submit their Applications by mail or by hand. Applications shall be received by the Procuring Entity at the address and no later than the deadline indicated in the PDS. When so specified in the PDS, Applicants have the option of submitting their Applications electronically, in accordance with electronic Application submission procedures specified in the **PDS**.

**18.2** The Procuring Entity may, at its discretion, extend the deadline for the submission of Applications by amending the Prequalification Document in accordance with ITA 8, in which case all rights and obligations of the Procuring Entity and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

## **19 Late Applications**

**19.1** The Procuring Entity reserves the right to accept applications received after the deadline for submission of applications, unless otherwise specified in the **PDS**. If late applications will be accepted, they must be received not later than the date specified in the **TDS** after the deadline for submission of applications.

## **20. Opening of Applications**

**20.1** The Procuring Entity shall open all Applications at the date, time and place specified in the **PDS**. Late Applications shall be treated in accordance with ITA 19.1.

**20.2** Applications submitted electronically (if permitted pursuant to ITA 17.1) shall be opened in accordance with the procedures specified in the **PDS**.

**20.2** The Procuring Entity shall prepare a record of the opening of Applications to include, as a minimum, the name of the Applicants. A copy of the record shall be distributed to all Applicants.

## **E. Procedures for Evaluation of Applications**

### **21 Confidentiality**

**21.1** Information relating to the Applications, their evaluation and results of the prequalification shall not be disclosed to Applicants or any other persons not officially concerned with the prequalification process until the notification of prequalification results is made to all Applicants in accordance with ITA 28.

**21.2** From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 28, any Applicant that wishes to contact the Procuring Entity on any matter related to the prequalification process may do so only in writing.

### **22 Clarification of Applications**

**22.1** To assist in the evaluation of Applications, the Procuring Entity may, at its discretion, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Procuring Entity and all clarifications from the Applicant shall be in writing.

**22.1** If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Procuring Entity's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

### **23 Responsiveness of Applications**

**23.1** The Procuring Entity may reject any Application which is not responsive to the requirements of the Prequalification Document. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 21.1, and the Applicant fails to provide satisfactory clarification and/or missing information, it may result in disqualification of the Applicant.

### **24 Margin of Preference**

**24.1** Unless otherwise specified in the **PDS**, a margin of preference shall not apply in the Tendering process resulting

from this prequalification.

## **25 Nominated Subcontractors**

- 25.1 Unless otherwise stated in the PDS, the Procuring Entity does not intend to execute any specific elements of the works by sub-contractors selected in advance by the Procuring Entity (so-called “Nominated Subcontractors”).
- 25.2 The Applicant shall not propose to subcontract the whole of the Works or Goods. The maximum limit of subcontracting permitted under the contract may be specified by the Procuring Entity in the Tendering Document. The Procuring Entity, in ITA 25.2, may permit the Applicant to propose subcontractors for certain specialized parts of the contract as indicated there in as (“Specialized Subcontractors”). Applicants planning to use such Specialized Subcontractors shall specify, in the Application Submission Letter, the activity(ies) or parts of the Works proposed to be subcontracted along with details of the proposed subcontractors including their qualification and experience.

## **F. Evaluation of Applications and Prequalification of Applicants**

### **26 Evaluation of Applications**

- 26.1 The Procuring Entity shall use the factors, methods, criteria, and requirements defined in Section III, Qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Procuring Entity reserves the right to waive min or deviations from the qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the Contract.
- 26.2 Subcontractors proposed by the Applicant shall be fully qualified and meet the minimum specific experience criteria as specified for their parts of the proposed contract for Works or Goods or non-consulting services. The subcontractor's qualifications shall not be used by the Applicant to qualify for the Works or Goods or non-consulting services unless their parts of the Works or Goods or non-consulting services were previously designated by the Procuring Entity in the PDS as can be met by Specialized Subcontractors, in which case:
- i) The Specialized Subcontractors shall meet the minimum qualification requirements specified in Section III, and
  - ii) the qualifications with respect to specific experience of the Specialized Subcontractor proposed by the Applicant may be added to the qualifications of the Applicant for the purpose of the evaluation. Unless the Applicant has been determined prequalified on its own without taking into account the qualification and experience of the proposed specialized sub-contractor, the tender submitted by the Applicant shall include the same specialized sub-contractor failing which, such tender may be rejected unless a change in the specialized sub-contractor was requested by the Applicant and approved by the Procuring Entity subsequent to prequalification but before the tender submission deadline in accordance with ITA 30.
- 26.3 In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Procuring Entity shall prequalify each Applicant for each lot and for a combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements the Eligibility and Qualification Criteria.
- 26.4 Further, in the case of multiple contracts, the Procuring Entity will prepare the Eligibility and Qualification Criteria Form for items 3.1, 3.2, 4.2(a) and 4.2(b) for each Lot, to be completed by applicants.
- 26.5 Only the qualifications of the Applicant shall be considered. The qualifications of other firms, including the Applicant's subsidiaries, parent entities, affiliates, subcontractors (other than Specialized Subcontractors in accordance with ITA 25.2 above) or any other firm(s) different from the Applicant shall not be considered.

### **27 Procuring Entity's Right to Accept or Reject Applications**

- 27.1 The Procuring Entity reserves the right to accept or reject any Application, and to annul the prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

### **28 Prequalification of Applicants**

- 28.1 All Applicants whose Applications substantially meet or exceed the specified qualification requirements will

be prequalified by the Procuring Entity. The Procuring Entity shall notify all Applicants in writing of the names of those Applicants who have been prequalified or conditionally prequalified. In addition, those Applicants who have been disqualified will be informed separately.

- 28.32 Applicants that have not been prequalified may write to the Procuring Entity to request, in writing, the grounds on which they were disqualified.

## **28 Invitation to Tender**

- 29.1 Promptly after the notification of the results of the prequalification, the Procuring Entity shall invite Tenders from all the Applicants that have been prequalified or conditionally prequalified.
- 28.2 Applicants may be required to provide a Tender Security or a Tender-Securing Declaration acceptable to the Procuring Entity in the form and an amount to be specified in the tendering document.
- 28.3 The successful Applicant shall be required to provide a Performance Security as specified in the tendering document.

## **29 Changes in Qualifications of Applicants**

- 30.1 Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 27 and invited to tender (including, in the case of a JV, any change in the structure or formation of any member and also including any change in any specialized subcontractor whose qualifications were considered to prequalify the Applicant) shall be subject to the written approval of the Procuring Entity prior to the deadline for submission of Tenders. Such approval shall be denied if (i) a prequalified applicant proposes to associate with a disqualified applicant or in case of a disqualified joint venture, any of its members; (ii) as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III (Qualification Criteria and Requirements); or (iii) in the opinion of the Procuring Entity, the change may result in a substantial reduction in competition. Any such change should be submitted to the Procuring Entity not later than fourteen (14) days after the date of the Invitation to Tender.

## **31 Procurement Related Complaints and Administrative Review**

- 31.1 The procedures for making a Procurement-related Complaint are as specified in the PDS.
- 31.2 A request for administrative review shall be made in the form provided.

## SECTION II - PREQUALIFICATION DATA SHEET (PDS)

| Reference to ITC Clause                             | PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>A. General</b>                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| ITA 1.1                                             | <p>The Procuring Entity is:</p> <p style="text-align: center;"><b>Kisumu Water and Sanitation Company Limited</b><br/> <b>KIWASCO Headquarters,</b><br/> <b>Tom Mboya Estate, along Nyerere Road</b><br/> <b>P.O Box 3210 – 40100</b><br/> <b>Kisumu</b></p> <p>The identification of the Invitation for Prequalification is: KWSC/27/2026-2027</p> <p>The particular type of contract is on services</p> <p>The application is for Registration for Provision of Staff Training and Capacity Building Services</p> <p>Registration will be based on individual contracts</p> |
| ITA 2                                               | The Source of funds shall be : internally generated _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| ITA 5.2                                             | Maximum number of members in the JV shall be: JV shall not be applicable in this tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>B. Contents of the Prequalification Document</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| ITA 8.1                                             | <p>For clarification purposes, the Procuring Entity's address is:</p> <p>As ITA 1.1 above.</p> <p>Telephone: 057 517000</p> <p>Electronic mail address: <a href="mailto:info@kiwasco.co.ke">info@kiwasco.co.ke</a></p> <p>Web page: <a href="http://www.kiwasco.co.ke">www.kiwasco.co.ke</a></p>                                                                                                                                                                                                                                                                              |
| ITA 8.2                                             | Not applicable in this tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| ITA 8.3                                             | Questions and requests for clarification made in writing or by email shall reach the Procuring Entity not later than 1700 hrs. on 30 <sup>th</sup> July 2026                                                                                                                                                                                                                                                                                                                                                                                                                  |
| ITA 8.5                                             | Not applicable in this tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| ITT 9.2                                             | Addendum issued shall be published at the website <a href="http://www.kiwasco.co.ke">www.kiwasco.co.ke</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| ITA 8.2                                             | Pre-Application Meeting will be held: No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>C. Preparation of Applications</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| ITA 12.1 (d)                                        | <p>The Applicant shall submit with its Application, the following additional documents:</p> <ul style="list-style-type: none"> <li>▪ Certificate of Registration/Incorporation</li> <li>▪ e-GP Registration Number</li> <li>▪ Valid VAT/ PIN Certificate</li> <li>▪ Valid and Current Business permit</li> <li>▪ Confidential business questionnaire filled, signed and stamped</li> <li>▪ Valid Company's CR12</li> <li>▪ Power of Attorney administered by an advocate</li> <li>▪ Valid and Current Tax Compliance Certificate</li> </ul>                                   |

| Reference to ITC Clause                             | PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>A. General</b>                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                     | <ul style="list-style-type: none"> <li>▪ Certificate of registration as a certified from the relevant professional body.</li> <li>▪ Application Submission Letter filled, signed and stamped</li> <li>▪ All pages chronologically serialized, initialed/signed and stamped</li> <li>▪ Audited financial statements for the last two (2) years</li> <li>▪ Reference letter from your bankers.</li> </ul>                                                                                                                                                                                                                                                                                                   |
| ITA 15.2(b)                                         | The source for determining exchange rates is Central Bank of Kenya Website                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| ITA 16.2                                            | In addition to the original, the number of copies to be submitted with the Application is: Zero. Submit only one original copy.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>D. Submission of Applications</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| ITA 17.1                                            | <p>The deadline for Application submission is: <b>7<sup>th</sup> August 2026 at 11.00am.</b><br/> Date: 7<sup>th</sup> August 2026<br/> Time: 11.00am<br/> For Application submission purposes only, the Procuring Entity's address is:</p> <p style="text-align: center;"><b>Kisumu Water and Sanitation Company Limited</b><br/> <b>KIWASCO Headquarters,</b><br/> <b>Tom Mboya Estate, along Nyerere Road</b><br/> <b>P.O Box 3210 – 40100</b><br/> <b>Kisumu</b><br/> <b>Kenya</b><br/> <b>Tel: 057 517000</b><br/> <b>E-Mail: <a href="mailto:info@kiwasco.co.ke">info@kiwasco.co.ke</a></b></p> <p>Applicants <b>shall not</b> have the option of submitting their Applications electronically.</p> |
| ITA 18.1                                            | Late Applications will be returned unopened to the Applicants.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| ITA 19.1                                            | The Procuring Entity will not accept late applications.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| ITA 20.1                                            | <p>The opening of the Applications shall be at the boardroom of</p> <p style="text-align: center;"><b>Kisumu Water and Sanitation Company Limited</b><br/> <b>KIWASCO Headquarters,</b><br/> <b>Tom Mboya Estate, along Nyerere Road</b><br/> <b>P.O Box 3210 – 40100</b><br/> <b>Kisumu</b></p>                                                                                                                                                                                                                                                                                                                                                                                                          |
| ITA 20.2                                            | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| <b>E. Procedures for Evaluation of Applications</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| ITA 24.1                                            | A margin of preference <b>shall not</b> apply.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| ITA 25.1                                            | At this time the Procuring Entity <i>does not</i> intend to execute certain specific parts of the Works by sub-contractors selected in advance.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| ITA 25.2                                            | Not applicable in this tender                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ITA 31.1                                            | <p>An Applicant wishes to make a Procurement-related Complaint, the Applicant should submit its complaint in writing (by the quickest means available, that is either by hand delivery or email), to:</p> <p>For the attention: Mr. Thomas Odongo<br/> Title/position: Managing Director<br/> Procuring Entity: Kisumu Water and Sanitation Company Limited<br/> Email address: P.O Box 3210 – 40100, Kisumu</p> <p>In summary, at this stage, a Procurement-related Complaint may challenge any of</p>                                                                                                                                                                                                   |

|                            |                                                                                                                                                      |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Reference to<br>ITC Clause | PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS                                                                                                   |
| <b>A. General</b>          |                                                                                                                                                      |
|                            | <p>the following:</p> <p>the terms of the Prequalification Documents; and</p> <p>the Procuring Entity's decision not to prequalify an Applicant.</p> |

### **SECTION III - QUALIFICATION CRITERIA AND REQUIREMENTS**

1. This section contains all the methods, criteria, and requirements that the Procuring Entity shall use to evaluate Applications, all in one Form “Eligibility and Qualification Criteria”. The information to be provided in relation to each requirement and the definitions of the corresponding terms are included in the Form.
2. The Procuring Entity shall insert one Form for each Lot or Contract in case of multiple contracts.
3. This form is generic and refers to works and construction. In case of Supply of Goods or Non-Consulting Services, the form shall be amended to read Goods or Non-Consulting Services as appropriate.



| Eligibility and Qualification Criteria |                                            |                                                                                                                                                                                                                                                                  | Compliance Requirements |                                      |                       |            | Document/ Form                            |
|----------------------------------------|--------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------|-----------------------|------------|-------------------------------------------|
|                                        |                                            |                                                                                                                                                                                                                                                                  |                         |                                      |                       |            |                                           |
| No.                                    | Subject                                    | Requirement                                                                                                                                                                                                                                                      | Single Entity           | Joint Venture (existing or intended) |                       |            | Submission Requirement                    |
|                                        |                                            |                                                                                                                                                                                                                                                                  |                         | All Members Combined                 | Each Member           | One Member |                                           |
| 1. Eligibility                         |                                            |                                                                                                                                                                                                                                                                  |                         |                                      |                       |            |                                           |
| 1.1                                    | Nationality                                | Nationality in accordance with ITA 5.6                                                                                                                                                                                                                           | Must meet requirement   | Must meet requirement                | Must meet requirement | N/A        | Forms ELI – 1.1 and 1.2, with attachments |
| 1.2                                    | Conflict of Interest                       | No conflicts of interest in accordance with ITA 5.7                                                                                                                                                                                                              | Must meet requirement   | Must meet requirement                | Must meet requirement | N/A        | Application Submission Letter             |
| 1.3                                    | Eligibility                                | Not declared ineligible by not meeting any of the conditions in ITA 5 and 6.                                                                                                                                                                                     | Must meet requirement   | Must meet requirement                | Must meet requirement | N/A        | Application Submission Letter             |
| 1.4                                    | State-owned Entity in Kenya                | Applicant required to meet conditions of ITA 5.9                                                                                                                                                                                                                 | Must meet requirement   | Must meet requirement                | Must meet requirement | N / A      | Forms ELI -1.1 and 1.2, with attachments  |
| 1.5                                    | United Nations resolution or laws of Kenya | Not having been excluded as a result of prohibition in the laws of Kenya or official regulations against commercial relations with Kenya, or by an act of compliance with UN Security Council resolution, both in accordance with ITA 6.1 and 6.2 and Section V. | Must meet requirement   | Must meet requirement                | Must meet requirement | N/A        | Forms ELI – 1.1 and 1.2, with attachments |

| Eligibility and Qualification Criteria |                                                                                               |                                                                                                                                                                                                                                                                                                                                                                      | Compliance Requirements |                                      |                                    |            | Document/<br>Form                |
|----------------------------------------|-----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------|------------------------------------|------------|----------------------------------|
| No.                                    | Subject                                                                                       | Requirement                                                                                                                                                                                                                                                                                                                                                          | Single Entity           | Joint Venture (existing or intended) |                                    |            | Submission<br>Requirement        |
|                                        |                                                                                               |                                                                                                                                                                                                                                                                                                                                                                      |                         | All Members<br>Combined              | Each<br>Member                     | One Member |                                  |
| 2. Historical Contract Non-Performance |                                                                                               |                                                                                                                                                                                                                                                                                                                                                                      |                         |                                      |                                    |            |                                  |
| 2.1                                    | History of Non-Performing Contracts                                                           | Non-performance of a contract did not occur as a result of contractor’s default since 1 <sup>st</sup> January 2024.                                                                                                                                                                                                                                                  | Should meet requirement | Should meet requirement              | Must meet requirement <sup>1</sup> | N/A        | Form CON-2                       |
| 2.2                                    | Suspension Based on Execution of Tender/Proposal Securing Declaration by the Procuring Entity | Not under suspension based on execution of a Tender/Proposal Securing Declaration pursuant to ITA 5.10.                                                                                                                                                                                                                                                              | Should meet requirement | Should meet requirement              | Must meet requirement              | N/A        | Application Submission Letter    |
| 2.3                                    | Pending Litigation                                                                            | Applicant’s financial position and prospective long-term profitability still sound according to criteria established in 3.1 below and assuming that all pending litigation will be resolved against the Applicant                                                                                                                                                    | Should meet requirement | N/A                                  | Must meet requirement              | N/A        | Form CON – 2                     |
| 2.4                                    | Litigation History                                                                            | No consistent history of court/arbitral award decisions against the Applicant since 1 <sup>st</sup> January 2024                                                                                                                                                                                                                                                     | Should meet requirement | Should meet requirement              | Must meet requirement              | N/A        | Form CON – 2                     |
| 3. Financial Situation and Performance |                                                                                               |                                                                                                                                                                                                                                                                                                                                                                      |                         |                                      |                                    |            |                                  |
| 3.1                                    | Financial Capabilities                                                                        | (i) The Applicant shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the supply cash flow requirements for the subject contract(s) net of the Applicants other commitments (attach a bank statement) | Should meet requirement | Should meet requirement              | N/A                                | N/A        | Form FIN – 3.1, with attachments |
|                                        |                                                                                               | (ii) The <b>Applicant</b> shall also demonstrate, to the satisfaction of the Procuring Entity, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments. (attach audited financial statements for the last 2 years showing the bidder’s liquidity)                              | Should meet requirement | Should meet requirement              | N/A                                | N/A        |                                  |

| Eligibility and Qualification Criteria |                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                        | Compliance Requirements |                                      |                       |            | Document/<br>Form         |
|----------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------|-----------------------|------------|---------------------------|
| No.                                    | Subject                                                                                                | Requirement                                                                                                                                                                                                                                                                                                                                                                                                                            | Single Entity           | Joint Venture (existing or intended) |                       |            | Submission<br>Requirement |
|                                        |                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         | All Members<br>Combined              | Each<br>Member        | One Member |                           |
|                                        |                                                                                                        | (iii) The audited balance sheets or, if not required by the laws of Kenya, other financial statements acceptable to the Procuring Entity, for the last 2 years shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability. (Attach audited financial statements for the last 2 years)                                                    | Should meet requirement | N/A                                  | Must meet requirement | N/A        |                           |
| 3.2                                    | Average Annual Construction Turnover<br><br><b>NOT APPLICABLE<br/>IN THIS TENDER</b>                   |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         |                                      |                       |            |                           |
| <b>4. Experience</b>                   |                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         |                                      |                       |            |                           |
| 4.1 (a)                                | General Construction Experience<br><br><b>NOT APPLICABLE<br/>IN THIS TENDER</b>                        |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         |                                      |                       |            |                           |
| 4.2 (a)                                | Specific Construction & Contract Management Experience<br><br><b>NOT APPLICABLE<br/>IN THIS TENDER</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         |                                      |                       |            |                           |
| 4.2 (b)                                | <b>NOT APPLICABLE<br/>IN THIS TENDER</b>                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                        |                         |                                      |                       |            |                           |
| 4.3 (a)                                | Specific Management Experience in supply of goods                                                      | <p>A minimum number of 3 similar contracts of similar nature specified below that have been satisfactorily and substantially completed as a prime supplier, joint venture member, management contractor or subcontractor between 1st January 2025 and Application submission deadline:</p> <p>The similarity of the contracts shall be based on the following:<br/>Having provided training and capacity building services locally</p> | Should meet requirement | N/A                                  | N/A                   | N/A        | Form EXP 4.3(a)           |

| Eligibility and Qualification Criteria |         |                                                                                                                                                                                                                                                                                                                                                                                                                          | Compliance Requirements |                                      |                |                                                                | Document/<br>Form         |
|----------------------------------------|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------|----------------|----------------------------------------------------------------|---------------------------|
| No.                                    | Subject | Requirement                                                                                                                                                                                                                                                                                                                                                                                                              | Single Entity           | Joint Venture (existing or intended) |                |                                                                | Submission<br>Requirement |
|                                        |         |                                                                                                                                                                                                                                                                                                                                                                                                                          |                         | All Members<br>Combined              | Each<br>Member | One Member                                                     |                           |
|                                        |         |                                                                                                                                                                                                                                                                                                                                                                                                                          |                         |                                      |                |                                                                |                           |
| 4.3 (b)                                |         | <p>For the above and any other contracts [substantially completed and under implementation] as prime supplier, joint venture member, or sub-contractor between 1st January 2024 and Application submission deadline, a minimum construction experience in the following key activities successfully completed</p> <ul style="list-style-type: none"> <li>Provision of Training and Capacity Building Services</li> </ul> | Should meet requirement | Must meet requirements               | N/A            | Must meet the following requirements for key activities listed | Form EXP – 4.2 (b)        |

## **SECTION IV - SUSTAINABLE PROCUREMENT PRACTISES**

KIWASCO has a Sustainable Procurement Policy in place. This Sustainable Procurement Policy is a commitment by KIWASCO to attain its vision by *procuring goods, services and works in a manner that creates value for society and the organization, while minimizing negative effects to the environment.*

KIWASCO has incorporated sustainable procurement practices in its procurement system. The Sustainable Procurement Policy is also the Company's commitment to the Sustainable Development Goal number 12 on *Responsible Consumption and Production.*

For the purpose of this procurement, KIWASCO requires all the prospective bidders to provide the following information alongside their bid. *(Indicate if you are a manufacturer/ dealer/ re-seller)*

| <b>No</b> | <b>Sustainability Issue/Impact</b>                   | <b>Sustainability Criteria Questions</b>                                                                                                                                                                                    | <b>Bidder's comment</b><br><i>(Further explanations can be provided separately if the space provided is not enough)</i> |
|-----------|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| <b>1</b>  | <b>Systems for environmental management</b>          | Describe the system, processes and practices that enable your organization to reduce environmental impacts, meet your legal environmental requirements and achieve continual improvement of your environmental performance. |                                                                                                                         |
|           |                                                      | In the last two years has your organization been subject to any court proceedings related to breaches of environmental legislation? If so, what was the outcome?                                                            |                                                                                                                         |
| <b>2</b>  | <b>Sustainability Legislations</b>                   | Are there sustainability legislations that may affect your service to us? If yes, please elaborate                                                                                                                          |                                                                                                                         |
|           |                                                      | Are you aware of Sustainability goal No.12 on responsible consumption and production and are you practicing the same in your organization?                                                                                  |                                                                                                                         |
|           |                                                      | As a service provider, are you adequately trained and briefed on sustainability issues associated with the service you provide?                                                                                             |                                                                                                                         |
| <b>3</b>  | <b>Corporate Social Responsibility (CSR)</b>         | Describe the formalized programs or initiatives that your organization has in place that are directed towards meeting social and ethical responsibilities and objectives.                                                   |                                                                                                                         |
| <b>4</b>  | <b>Commitment to sustainability and demonstrated</b> | Describe the processes and practices that demonstrate your organization's commitment to and                                                                                                                                 |                                                                                                                         |

|          |                                    |                                                                                                                                                                                                                                                                                                |  |
|----------|------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|          | <b>sustainability improvements</b> | delivery of sustainability principles, including improving the sustainability performance of your organization.                                                                                                                                                                                |  |
|          |                                    | Describe programs or initiatives that your organization has implemented across the supply chain that are directed towards becoming aware of— and improving — the sustainability performance of its products and/or services (including from a whole-of-life perspective and ethical sourcing). |  |
| <b>5</b> | <b>Packaging</b>                   | Describe any initiatives that your organization has in place to minimize/reduce the amount of packaging used.                                                                                                                                                                                  |  |
| <b>6</b> | <b>Transport and logistics</b>     | Describe initiatives that the organization has implemented to reduce the environmental impacts directly associated with the transportation of raw materials/component parts/ finished products/Services                                                                                        |  |
| <b>7</b> | <b>Energy</b>                      | What actions/initiatives have you taken to address energy use during your time of service provision                                                                                                                                                                                            |  |
|          |                                    | What actions/initiatives have you taken to improve product water efficiency during use?                                                                                                                                                                                                        |  |
|          |                                    | Do the offered products qualify for energy efficiency rating labels (e.g. Energy Star label) or are they rated by the Energy Rating Scheme? Please provide details of the Energy Rating.                                                                                                       |  |
|          |                                    | Are there any other energy-saving features associated with the your offered services                                                                                                                                                                                                           |  |
| <b>8</b> | <b>Water use and quality</b>       | What actions/initiatives have you taken to address water use during product manufacture or during your time of service provision?                                                                                                                                                              |  |
|          |                                    | What actions/initiates have you taken to address water pollution during manufacture or during your time of service provision?                                                                                                                                                                  |  |
| <b>9</b> | <b>Waste</b>                       | What actions/initiatives have you implemented to reduce waste during provision of your offered service?                                                                                                                                                                                        |  |
|          |                                    | Do you offer a take back service/scheme at the end of product life? Are there any special provisions/conditions/exclusions in this scheme?                                                                                                                                                     |  |

|    |                                                     |                                                                                                                                                                           |  |
|----|-----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|    |                                                     | How does the offered scheme achieve highest and best value for its clients? For example, does it benchmark used market prices and return (trade-in) value to the client?) |  |
| 10 | <b>Toxic substances, pollutants &amp; emissions</b> | What actions are taken to reduce emissions to atmosphere during your service provision                                                                                    |  |

## PRELIMINARY (MANDATORY) REQUIREMENTS

| No | Criteria                                    | Requirement                                                                                                                                                                     | Remarks   |
|----|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| 1  | Proof of Registration                       | Certificate of Registration / Incorporation                                                                                                                                     | Must Meet |
| 2  | Proof of Registration                       | e-GP Registration Number                                                                                                                                                        | Must Meet |
| 3  | Proof of Registration                       | AGPO Certificate (Where Applicable)                                                                                                                                             | Must Meet |
| 4  | PIN/VAT Registration                        | Valid and current PIN/VAT Certificate                                                                                                                                           | Must Meet |
| 5  | Business Permit                             | Valid and Current Business Permit                                                                                                                                               | Must Meet |
| 6  | Business Questionnaire                      | Confidential Business Questionnaire filled, Signed and Stamped                                                                                                                  | Must Meet |
| 7  | Business Ownership                          | Valid and Current Company CR12                                                                                                                                                  | Must Meet |
| 8  | Authorization to sign                       | Power of Attorney administered by an advocate                                                                                                                                   | Must Meet |
| 9  | Tax Compliance                              | Valid and Current Tax Compliance Certificate                                                                                                                                    | Must Meet |
| 10 | Training Certificate                        | Valid and Current Certificate of Registration as a certified trainer from the relevant body                                                                                     | Must Meet |
| 11 | Application Letter                          | Application Submission Letter filled, signed and stamped                                                                                                                        | Must Meet |
| 12 | Serialization                               | All pages of bid document serialized, signed and stamped                                                                                                                        | Must Meet |
| 13 | Financial Status                            | Audited Financial Statements for the last 2 years                                                                                                                               | Must Meet |
| 14 | Financial Status                            | Reference letter from your bankers                                                                                                                                              | Must Meet |
| 15 | Conflict of Interest                        | No conflict of interest in accordance with ITA 5.7 – Fill Application Submission Letter                                                                                         | Must Meet |
| 16 | Eligibility                                 | Not declared ineligible by not meeting any of the conditions in ITA 5 and 6 – Fill Application Submission Letter                                                                | Must Meet |
| 17 | State Owned Entity in Kenya                 | Meet conditions of ITA 5.9 – Fill Forms ELI 1.1 and ELI 1.2 and provide relevant attachments                                                                                    | Must Meet |
| 18 | United Nations Resolutions or Laws of Kenya | Not having been excluded as a result of prohibition in the laws of Kenya as per ITA 6.1 and 6.2 and Section V – Fill forms ELI 1.1 and ELI 1.2 and provide relevant attachments | Must Meet |

**NOTE: FAILURE TO PROVIDE AND OR MEET ANY OF THE ABOVE REQUIREMENTS WILL RENDER YOUR TENDER AS NON-RESPONSIVE AND WILL NOT BE CONSIDERED ANY FURTHER.**



## TECHNICAL EVALUATION REQUIREMENTS

| No | Criteria                                | Specifics                                                                                                                                                                                                                                                                                                                                                                                       | Marks Assigned |
|----|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| 1  | Financial Capability                    | Bidder to demonstrate that it has access to or has available liquid assets or other financial means sufficient to meet the supply cash flow – (Provide letter of assurance or reference letter from your bankers, line of credit from your bankers or bank statement for the last 2 months)<br><b>10 Marks for any or 0 Mark for none</b>                                                       | 25 Marks       |
|    |                                         | Bidder to demonstrate that it has adequate sources of finance to meet cash flow requirements for future contract commitments (attach audited financial statements for the last 2 years showing bidder's liquidity) –<br>Fill Form FIN 3.1<br><b>15 Marks or 0 for none</b>                                                                                                                      |                |
| 2  | Specific Technical Experience           | Provide proof of having provided <b>minimum of 3 services</b> of similar nature – between 1 <sup>st</sup> January 2025 and application submission deadline. Evidence should be in form of signed contracts, award letters and copies of orders received –<br>Fill Form EXP 4.2 (a) and 4.2 (b)<br><b>5 Marks for each contract or 0 for none. Total 15 Marks</b><br>Otherwise prorate for less. | 25 Marks       |
|    |                                         | Proof of having provided similar services worth Kshs. 300,000.00 and above<br><b>10 Marks for proof, or 0 for none</b><br>otherwise prorate for less                                                                                                                                                                                                                                            |                |
| 3  | Sustainable procurement practices       | Fill the sustainable procurement practices form or questionnaire indicating how the bidder is putting the various aspects outlined into practice. The answers should be relevant to each aspect –<br><b>10 Marks for relevant information provided or otherwise prorate for less.</b>                                                                                                           | 10 Marks       |
| 4  | History of Non-performing Contracts     | Demonstrate that non-performance of a contract did not occur because of default of the tenderer since 1 <sup>st</sup> January 2024<br>(Fill, sign and stamp form CON 2)<br><b>10 Marks for information provided as above or 0 for none</b>                                                                                                                                                      | 10 Marks       |
| 5  | Suspension Based on Execution of Tender | Bidder to demonstrate that they are not under suspension-based execution of a tender pursuant to ITA 5.10<br>(Application Submission Letter filled, signed and stamped)<br><b>10 Marks for information provided as above or 0 for none</b>                                                                                                                                                      | 10 Marks       |
| 6  | Litigation History                      | Tenderer shall demonstrate that it has no consistent history of court/arbitral award decisions against the appellant since 1 <sup>st</sup> January 2024<br>(Form CON 2 filled, signed and stamped)<br><b>10 Mark for information provided as above or 0 for none.</b>                                                                                                                           | 10 Marks       |

|          |                           |                                                                                                                                                                                                                                                                                                                           |                  |
|----------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| <b>7</b> | <b>Pending Litigation</b> | <p>Applicant's financial position and prospective long-term profitability still sound according to criteria established in 3.1 below and assuming that all pending litigation will be resolved against the</p> <p>(Form CON 2 filled, signed and stamped)<br/> <b>10 Mark for information provided or 0 for none.</b></p> | <b>10 Marks</b>  |
|          | <b>TOTALS</b>             |                                                                                                                                                                                                                                                                                                                           | <b>100 Marks</b> |

The pass mark is 70%. Any bidder who scores below 70% will not be pre-qualified/registered.

## **SECTION IV- APPLICATION FORMS**

### **1. Application Submission Letter**

Date: .....[insert day, month, and year]

ITT No. and title: ..... [insert ITT number and title]

To: .....[insert full name of Procuring Entity] We, the undersigned, apply to be registered for the referenced ITT and declare that:

- a) No reservations: We have examined and have no reservations to the Prequalification Document, including Addendum(s) No(s), issued in accordance with ITA 8: [insert the number and issuing date of each addendum].
- b) No conflict of interest: We have no conflict of interest in accordance with ITA 5.7;
- c) Eligibility: We (and our subcontractors) meet the eligibility requirements as stated ITA 5, we have not been suspended by the Procuring Entity based on execution of a Tender/Proposal-Securing Declaration in accordance with ITA 5.8;

Suspension and Debarment: We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the PPRA. Further, we are not ineligible under the Kenya laws or official regulations or pursuant to a decision of the United Nations Security Council;

State-owned enterprise or institution: [select the appropriate option and delete the other] [We are not a state-owned enterprise or institution] / [We are a state-owned enterprise or institution but meet the requirements of ITA5.9];

- f) Subcontractors and Specialized Subcontractors: We, in accordance with ITA 24.2 and 25.2, plan to subcontract the following key activities and/or parts of the works or supply contracts: .....  
[Insert any of the key activities identified in Section III-4.2 (a) or (b) or 4.3(a) or (b) which the Procuring Entity has permitted under the Prequalification Document and which the Applicant intends to subcontract along with complete details of the Specialized Subcontractors, their qualification and experience]
- (g) Commissions, gratuities, fees: We declare that the following commissions, gratuities, or fees have been paid or are to be paid with respect to the prequalification process, the corresponding Tendering process or execution of the Contract:

| <u>Name of Recipient</u>               | <u>Address</u>                       | <u>Reason</u>     | <u>Amount</u>                                                                 |
|----------------------------------------|--------------------------------------|-------------------|-------------------------------------------------------------------------------|
| [insert full name for each occurrence] | [insert street/ number/city/country] | [indicate reason] | [specify amount currency, value, exchange rate and KENYA SHILLING equivalent] |
| _____                                  | _____                                | _____             | _____                                                                         |
| _____                                  | _____                                | _____             | _____                                                                         |
| _____                                  | _____                                | _____             | _____                                                                         |
| _____                                  | _____                                | _____             | _____                                                                         |

[If no payments are made or promised, add the following statement: "No commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Application"]



- (h) Not bound to accept: We understand that you may cancel the prequalification process at any time and that you are neither bound to accept any Application that you may receive nor to invite the prequalified Applicants to Tender for the contract subject of this Prequalification process, without incurring any liability to the Applicants, in accordance with ITA 26.1.
- (i) True and correct: All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief.

Signed.....*[insert signature(s) of an authorized representative(s) of the Applicant]*

Name .....*[insert full name of person signing the Application]*

In the capacity of ..... *[insert capacity of person signing the Application]*

Duly authorized to sign the Application for and on behalf of: Applicant's

Name..... *[insert full name of Applicant or the name of the JV]*

Address ..... *[insert street number/town or city/country address]*

Dated on .....*[insert day number]* day of *[insert month]*, *[insert year]*

*[For a joint venture, either all members shall sign or only the authorized representative, in which case the power of attorney to sign on behalf of all members shall be attached]*

## 2 Form ELI -1.1 - Applicant Information Form

Date: ..... *[insert day, month, year]*

ITT No. and title: ..... *[insert ITT number and title]*

Page.....*[insert page number]* of *[insert total number]* pages

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Applicant's name<br><i>[insert full name]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| In case of Joint Venture (JV), name of each member:<br><i>[insert full name of each member in JV]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Applicant's actual or intended country of registration:<br><i>[indicate country of Constitution]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Applicant's actual or intended year of incorporation:<br><i>[indicate year of Constitution]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Applicant's legal address [in country of registration]:<br><i>[insert street/ number/ town or city/ country]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Applicant's authorized representative information<br>Name: <i>[insert full name]</i><br>Address: <i>[insert street/ number/ town or city/ country]</i><br>Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i><br>E-mail address: <i>[indicate e-mail address]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 1. Attached are copies of original documents of<br><input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 5.6.<br><input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 5.3.<br><input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITA 5.9 documents establishing:<br>Legal and financial autonomy<br>Operation under commercial law<br>Establishing that the Applicant is not under supervision of the Procuring Entity<br>2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. |

### 3. Form ELI-1.2 - Applicant's JV Information Form

*[The following form is additional to Form ELI-1.1., and shall be completed to provide information relating to each JV member (incase the Applicant is a JV) as well as any Specialized Subcontractor proposed to be used by the Applicant for any part of the Contract resulting from this prequalification]*

Date: ..... *[insert day, month, year]*

ITT No. and title: ..... *[insert ITT number and title]*

Page.....*[insert page number]* of *[insert total number]* pages

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Applicant name:<br><i>[insert full name]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Applicant's JV Member's name:<br><i>[insert full name of Applicant's JV Member]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Applicant's JV Member's country of registration:<br><i>[indicate country of registration]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Applicant JV Member's year of constitution:<br><i>[indicate year of constitution]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Applicant JV Member's legal address in country of constitution:<br><i>[insert street/ number/ town or city/ country]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Applicant JV Member's authorized representative information<br>Name: <i>[insert full name]</i><br>Address: <i>[insert street/ number/ town or city/ country]</i><br>Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i><br>E-mail address: <i>[indicate e-mail address]</i>                                                                                                                                                                                                                                                                                                                           |
| 1. Attached are copies of original documents of<br><input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 5.6<br><input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and they are not under the supervision of the Procuring Entity, in accordance with ITA 5.9.<br>2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership. |

#### 4. Form CON 2 - Historical Contract Non-Performance, and Pending Litigation and Litigation History

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member's Name: [insert full name]

ITT No. and title: [insert ITT number and title]

Page [insert page number] of [insert total number] pages

|                                                                                                                                                                                                |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| Non-Performed Contracts in accordance with Section III, Qualification Criteria and Requirements                                                                                                |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> Contract non-performance did not occur since 1 <sup>st</sup> January [insert year] specified in Section III, Qualification Criteria and Requirements, Sub-Factor 2.1. |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> Contract(s) not performed since 1 <sup>st</sup> January [insert year] specified in Section III, Qualification Criteria and Requirements, requirement 2.1              |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| Year                                                                                                                                                                                           | Non- performed portion of contract | Contract Identification                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total Contract Amount (current value, currency, exchange rate and KENYA SHILLING equivalent) |
| [insert year]                                                                                                                                                                                  | [insert amount and percentage]     | Contract Identification: [indicate complete contract name/ number, and any other identification]<br>Name of Procuring Entity: [insert full name]<br>Address of Procuring Entity: [insert street/city/country]<br>Reason(s) for nonperformance: [indicate main reason(s)]                                                                                                                                                                                                                   | [insert amount]                                                                              |
| Pending Litigation, in accordance with Section III, Qualification Criteria and Requirements                                                                                                    |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> No pending litigation in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.3.                                                        |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> Pending litigation in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.3 as indicated below.                                        |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| Year of dispute                                                                                                                                                                                | Amount in dispute (currency)       | Contract Identification                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total Contract Amount (currency), USD Equivalent (exchange rate)                             |
| [insert year]                                                                                                                                                                                  | [insert amount]                    | Contract Identification: [indicate complete contract name, number, and any other identification]<br>Name of Procuring Entity: [insert full name]<br>Address of Procuring Entity: [insert street/city/country]<br>Matter in dispute: [indicate main issues in dispute]<br>Party who initiated the dispute: [indicate "Procuring Entity" or "Contractor"]<br>Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary] | [insert amount]                                                                              |
| Litigation History in accordance with Section III, Qualification Criteria and Requirements                                                                                                     |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> No Litigation History in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4.                                                        |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| <input type="checkbox"/> Litigation History in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4 as indicated below.                                        |                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                              |
| Year of award                                                                                                                                                                                  | Outcome as percentage of Net Worth | Contract Identification                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total Contract Amount (currency), USD Equivalent (exchange rate)                             |



|                      |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                        |
|----------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| <i>[insert year]</i> | <i>[insert percentage]</i> | Contract Identification: [indicate complete contract name, number, and any other identification]<br>Name of Procuring Entity: <i>[insert full name]</i><br>Address of Procuring Entity: <i>[insert street/city/country]</i><br>Matter in dispute: <i>[indicate main issues in dispute]</i><br>Party who initiated the dispute: <i>[indicate “Procuring Entity” or “Contractor”]</i><br>Reason(s) for Litigation and award decision <i>[indicate main reason(s)]</i> | <i>[insert amount]</i> |
|----------------------|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|

## 5. Form FIN – 3.1 - Financial Situation and Performance

### Financial Situation and Performance

*[The following table shall be filled in for the Applicant and for each member of a Joint Venture]*

Applicant's Name: ..... *[insert full name]*

Date: ..... *[insert day, month, year]*

Joint Venture Member Name: ..... *[insert full name]*

ITT No. and title: ..... *[insert ITT number and title]*

Page..... *[insert page number]* of *[insert total number]* pages

#### 1. Financial data

|                                                                  |                                                                                                                                                            |        |        |       |        |
|------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|-------|--------|
| Type of Financial information in (currency)                      | Historic information for previous <i>[insert number]</i> years, <i>[insert in words]</i><br>(amount in currency, currency, exchange rate*, USD equivalent) |        |        |       |        |
|                                                                  | Year 1                                                                                                                                                     | Year 2 | Year 3 | Year4 | Year 5 |
| Statement of Financial Position (Information from Balance Sheet) |                                                                                                                                                            |        |        |       |        |
| Total Assets (TA)                                                |                                                                                                                                                            |        |        |       |        |
| Total Liabilities (TL)                                           |                                                                                                                                                            |        |        |       |        |
| Total Equity/Net Worth (NW)                                      |                                                                                                                                                            |        |        |       |        |
| Current Assets (CA)                                              |                                                                                                                                                            |        |        |       |        |
| Current Liabilities (CL)                                         |                                                                                                                                                            |        |        |       |        |
| Working Capital (WC)                                             |                                                                                                                                                            |        |        |       |        |
| Information from Income Statement                                |                                                                                                                                                            |        |        |       |        |
| Total Revenue (TR)                                               |                                                                                                                                                            |        |        |       |        |
| Profits Before Taxes (PBT)                                       |                                                                                                                                                            |        |        |       |        |
| Cash Flow Information                                            |                                                                                                                                                            |        |        |       |        |
| Cash Flow from Operating Activities                              |                                                                                                                                                            |        |        |       |        |

\* Refer ITA 14 for the exchange rate

## 5.2 Sources of Finance

*[The following table shall be filled in for the Applicant and all parties combined in case of a Joint Venture]*

Specify sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.

| No. | Source of finance | Amount (Kenya shilling equivalent) |
|-----|-------------------|------------------------------------|
| 1   |                   |                                    |
| 2   |                   |                                    |
| 3   |                   |                                    |
|     |                   |                                    |

## 5.3 Financial documents

The Applicant and its parties shall provide copies of financial statements for 2 years pursuant Section III, Qualifications Criteria and Requirements, Sub-factor 3.1. The financial statements shall:

- a) reflect the financial situation of the Applicant or in case of JV member, and not an affiliated entity (such as parent company or group member).
  - b) Be independently audited or certified in accordance with local legislation.
  - c) Be complete, including all notes to the financial statements.
  - d) Correspond to accounting periods already completed and audited.
- ☐ Attached are copies of financial statements<sup>1</sup> for the *[number]* years required above; and complying with the requirements

<sup>1</sup>If the most recent set of financial statements is for a period earlier than 12 months from the date of Application, the reason for this should be justified.

## 6 Form FIN - 3.2 - Average Annual Construction or Supply Contracts Turnover

*[The following table shall be filled in for the Applicant and for each member of a Joint Venture]* Applicant's

Name: ..... *[insert full name]*

Date: ..... *[insert day, month, year]*

Joint Venture Member Name: ..... *[insert full name]*

ITT No. and title: *[insert ITT number and title]*

Page.....*[insert page number]* of .....*[insert total number]* pages Table A (Complete if Contractor)

| Annual turnover data (construction only) |                                                  |                                               |                |
|------------------------------------------|--------------------------------------------------|-----------------------------------------------|----------------|
| Year                                     | Amount<br>Currency                               | Exchange rate*                                | USD equivalent |
| <i>[indicate<br/>calendar year]</i>      | <i>[insert amount and indicate<br/>currency]</i> |                                               |                |
|                                          |                                                  |                                               |                |
|                                          |                                                  |                                               |                |
|                                          |                                                  |                                               |                |
|                                          |                                                  |                                               |                |
|                                          |                                                  | Average Annual<br>Construction<br>Turnover ** |                |

\* Refer ITA 14 for date and source of exchange rate.

\*\* Total Kenya shilling equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, 3.2.

**Table B (Complete if Supplier)**

| Annual turnover data (works contracts) |                                                  |                                      |                |
|----------------------------------------|--------------------------------------------------|--------------------------------------|----------------|
| Year                                   | Amount<br>Currency                               | Exchange rate*                       | USD equivalent |
| <i>[indicate<br/>calendar year]</i>    | <i>[insert amount and indicate<br/>currency]</i> |                                      |                |
|                                        |                                                  |                                      |                |
|                                        |                                                  |                                      |                |
|                                        |                                                  |                                      |                |
|                                        |                                                  |                                      |                |
|                                        |                                                  | Average Annual<br>Supply Turnover ** |                |

Refer ITA 15 for date and source of exchange rate.

\*\* Total Kenya shilling equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, 3.2.

## 7 Form EXP - 4.1 - Supply or service Contract Experience (Not applicable in this tender)

*[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]*  
Applicant's Name: *[insert full name]*

Date: ..... *[insert day, month, year]*

Joint Venture Member Name: ..... *[insert full name]*

ITT No. and title: ..... *[insert ITT number and title]*

Page ..... *[insert page number]* of *[insert total number]* pages

*[Identify contracts that demonstrate continuous construction work over the past [number] years pursuant to Section III, Qualification Criteria and Requirements, Sub-Factor 4.1. List contracts chronologically, according to their commencement (starting) dates.]*

| Starting Year          | Ending Year            | Contract Identification                                                                                                                                                                                                                                                                                                                                                                                    | Role of Applicant                                                                                |
|------------------------|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| <i>[indicate year]</i> | <i>[indicate year]</i> | Contract name: <i>[insert full name]</i><br>Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i><br>Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and KENYA SHILLING equivalent*]</i><br>Name of Procuring Entity: <i>[indicate full name]</i><br>Address: <i>[indicate street/number/town or city/country]</i>  | <i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i> |
|                        |                        | Contract name: <i>[insert full name]</i><br>Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i><br>Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and KENYA SHILLING equivalent*]</i><br>Name of Procuring Entity: <i>[indicate full name]</i><br>Address: <i>[indicate street/number/town or city/country]</i>  | <i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i> |
|                        |                        | Contract name: <i>[insert full name]</i><br>Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i><br>Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and Kenya shillings equivalent*]</i><br>Name of Procuring Entity: <i>[indicate full name]</i><br>Address: <i>[indicate street/number/town or city/country]</i> | <i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i> |

\* Refer ITA 15 for date and source of exchange rate.

## 8 Form EXP - 4.2(a) - Specific Contract Management Experience or Supply or service Contract Experience

*[The following table shall be filled in for contracts performed by the Applicant, each member of a Joint Venture, and Specialized Sub-contractors]*

Applicant's Name: ..... *[insert full name]*

Date: ..... *[insert day, month, year]*

Joint Venture Member Name: ..... *[insert full name]*

ITT No. and title: ..... *[insert ITT number and title]*

Page..... *[insert page number]* of..... *[insert total number]* pages

|                                                                                                                     |                                                                              |                                                         |                                                                                                       |                                         |
|---------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------------------------------|
| Similar Contract No.<br><i>[insert number] of [insert number of similar contracts required]</i>                     | Information                                                                  |                                                         |                                                                                                       |                                         |
| Contract Identification                                                                                             | <i>[insert contract name and number, if applicable]</i>                      |                                                         |                                                                                                       |                                         |
| Award date                                                                                                          | <i>[insert day, month, year, e.g., 15 June, 2015]</i>                        |                                                         |                                                                                                       |                                         |
| Completion date                                                                                                     | <i>[insert day, month, year, e.g., 03 October, 2017]</i>                     |                                                         |                                                                                                       |                                         |
| Role in Contract<br><i>[check the appropriate box]</i>                                                              | Prime Contractor <input type="checkbox"/>                                    | Member in JV <input type="checkbox"/>                   | Management Contractor <input type="checkbox"/>                                                        | Sub-contractor <input type="checkbox"/> |
| Total Contract Amount                                                                                               | <i>[insert total contract amount in local currency]</i>                      |                                                         | KENYA SHILLING <i>[insert Exchange rate and total contract amount in KENYA SHILLING equivalent] *</i> |                                         |
| If member in a JV or sub-contractor, specify share in value in total Contract amount and roles and responsibilities | <i>[insert a percentage amount]</i>                                          | <i>[insert total contract amount in local currency]</i> | <i>[insert exchange rate and total contract amount in KENYA SHILLING equivalent] *</i>                |                                         |
|                                                                                                                     | <i>[insert roles and responsibilities]</i>                                   |                                                         |                                                                                                       |                                         |
| Procuring Entity's Name:                                                                                            | <i>[insert full name]</i>                                                    |                                                         |                                                                                                       |                                         |
| Address:                                                                                                            | <i>[indicate street / number / town or city / country]</i>                   |                                                         |                                                                                                       |                                         |
| Telephone/fax number                                                                                                | <i>[insert telephone/fax numbers, including country and city area codes]</i> |                                                         |                                                                                                       |                                         |
| E-mail:                                                                                                             | <i>[insert e-mail address, if available]</i>                                 |                                                         |                                                                                                       |                                         |

**9 Form EXP - 4.2(a) (cont.) - Specific Construction and/or Contract Management Experience (cont.)**

|                                                                                                        |                                                                                                 |
|--------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| <b>Similar Contract No.</b><br><i>[insert number] of [insert number of similar contracts required]</i> | <b>Information</b>                                                                              |
| Description of the similarity in accordance with Sub-Factor 4.2(a) of Section III:                     |                                                                                                 |
| 1. Amount                                                                                              | <i>[insert amount in local currency, exchange rate, KENYA SHILLING in words and in Figures]</i> |
| 2. Physical size of required works items                                                               | <i>[insert physical size of items]</i>                                                          |
| 3. Complexity                                                                                          | <i>[insert description of complexity]</i>                                                       |
| 4. Methods/Technology                                                                                  | <i>[insert specific aspects of the methods/technology involved in the contract]</i>             |
| 5. Construction rate for key activities                                                                | <i>[insert rates and items]</i>                                                                 |
| 6. Other Characteristics                                                                               | <i>[insert other characteristics as described in Section VII, Scope of Works]</i>               |



**10 Form EXP - 4.2(b) - Construction Experience or Supply or service contract in Key Activities (select one)**

Applicant's Name: ..... *[insert full name]*

Date: ..... *[insert day, month, year]*

Applicant's JV Member's Name: ..... *[insert full name]*

Sub-contractor's Name..... (as per ITA 24.2 and 24.3): *[insert full name]*

ITT No. and title: ..... *[insert ITT number and title]*

Page.....*[insert page number]* of..... *[insert total number]* pages

All Sub-contractors for key activities must complete the information in this form as per ITA 24.2 and 24.3 and Section III, Qualification Criteria and Requirements, 4.2.

- Key Activity No. One: *[insert brief description of the Activity, emphasizing its specificity]*  
Total Quantity of Activity under the contract: \_\_\_\_\_

|                                                                                                                                                                                                                                                             |                                                                                                                                                                                            |                                          |                                                                                                     |                                            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-----------------------------------------------------------------------------------------------------|--------------------------------------------|
|                                                                                                                                                                                                                                                             | Information                                                                                                                                                                                |                                          |                                                                                                     |                                            |
| Contract Identification                                                                                                                                                                                                                                     | <i>[insert contract name and number, if applicable]</i>                                                                                                                                    |                                          |                                                                                                     |                                            |
| Award date                                                                                                                                                                                                                                                  | <i>[insert day, month, year, e.g., 15 June, 2015]</i>                                                                                                                                      |                                          |                                                                                                     |                                            |
| Completion date                                                                                                                                                                                                                                             | <i>[insert day, month, year, e.g., 03 October, 2017]</i>                                                                                                                                   |                                          |                                                                                                     |                                            |
| Role in Contract<br><i>[check the appropriate box]</i>                                                                                                                                                                                                      | Prime Contractor<br><input type="checkbox"/>                                                                                                                                               | Member in JV<br><input type="checkbox"/> | Management Contractor<br><input type="checkbox"/>                                                   | Sub-contractor<br><input type="checkbox"/> |
| Total Contract Amount                                                                                                                                                                                                                                       | <i>[insert total contract amount in contract currency(ies)]</i>                                                                                                                            |                                          | KENYA SHILLING <i>[insert exchange rate and total contract amount in KENYA SHILLING equivalent]</i> |                                            |
| Quantity (Volume, number or rate of production, as applicable) performed under the contract per year or part of the year<br><i>[Insert extent of participation indicating actual quantity of key activity successfully completed in the role performed]</i> | Total quantity in the contract<br>(i)                                                                                                                                                      | Percentage participation<br>(ii)         | Actual Quantity Performed<br>(i) x (ii)                                                             |                                            |
| Year 1                                                                                                                                                                                                                                                      |                                                                                                                                                                                            |                                          |                                                                                                     |                                            |
| Year 2                                                                                                                                                                                                                                                      |                                                                                                                                                                                            |                                          |                                                                                                     |                                            |
| Year 3                                                                                                                                                                                                                                                      |                                                                                                                                                                                            |                                          |                                                                                                     |                                            |
| Year 4                                                                                                                                                                                                                                                      |                                                                                                                                                                                            |                                          |                                                                                                     |                                            |
| Procuring Entity's Name:                                                                                                                                                                                                                                    | <i>[insert full name]</i>                                                                                                                                                                  |                                          |                                                                                                     |                                            |
| Address:<br>Telephone/fax number<br>E-mail:                                                                                                                                                                                                                 | <i>[indicate street / number / town or city / country]</i><br><i>[insert telephone/fax numbers, including country and city area codes]</i><br><i>[insert e-mail address, if available]</i> |                                          |                                                                                                     |                                            |

2. Activity No. Two

3. ....

|                                                                                        |                                                              |
|----------------------------------------------------------------------------------------|--------------------------------------------------------------|
|                                                                                        | Information                                                  |
| Description of the key activities in accordance with Sub-Factor 4.2(b) of Section III: |                                                              |
|                                                                                        | <i>[insert response to inquiry indicated in left column]</i> |
|                                                                                        |                                                              |
|                                                                                        |                                                              |
|                                                                                        |                                                              |
|                                                                                        |                                                              |

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## **PART 2 - SERVICE REQUIREMENTS**

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## **SECTION V - SCOPE OF SERVICES REQUIRED.**

KIWASCO requires to train and capacity build staff in various fields of profession and requires an external service provider to do this hence the need for this procurement.

## Request For Review

### FORM FOR REVIEW (r.203 (1))

#### PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (Procuring Entity)

Request for review of the decision of the..... (Name of the Procuring Entity of .....dated the...day of .....20.....in the matter of Tender No.....of .....20..... for ..... (Tender description).

#### REQUEST FOR REVIEW

I/We.....,the above named Applicant(s), of address: Physical address.....P. O. Box No..... Tel. No.....Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds , namely:

- 1.
- 2.

By this memorandum, the Applicant requests the Board for an order/orders that:

- 1.
- 2.

SIGNED ..... (Applicant) Dated on.....day of ...../...20.....

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FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative Review Board on.....day of .....20.....

**SIGNED**

**Board Secretary**